



Partner
with Panacea®

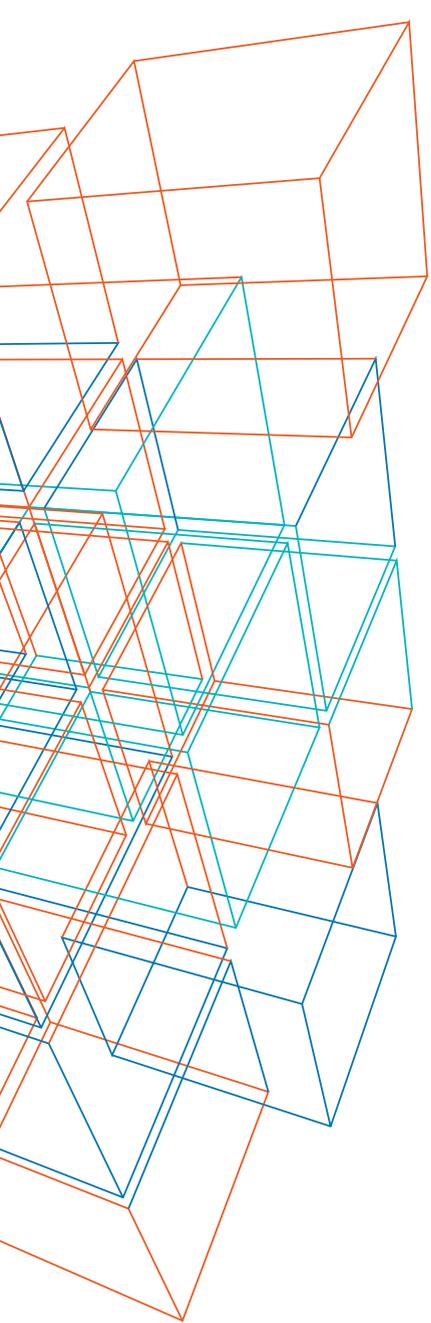
Helping you focus on components
of the mid-revenue cycle to
stay compliant, identify risk and
find new revenue opportunities.



How can we help you?

When you're juggling new reimbursement models while striving to improve existing revenue streams, you know that every component in the revenue cycle has a vital role to play.

Partner with Panacea and we can work with you to proactively maintain compliance, identify risk and find new incremental net revenue opportunities at every stage of the middle of the revenue cycle.



You and Panacea. Working together to meet and exceed your revenue goals.

About us

We help healthcare organizations improve their bottom line and strategic market position through our extensive expertise in revenue cycle management.

Our people

We are consultants, educators and IT specialists with decades of real-world clinical coding and financial and software development experience.

Our solutions

We deliver intelligent auditing, compliance, chargemaster, strategic pricing and revenue solutions through consulting services, smart software and enterprise-level education.

Our clients

We work with health systems, large hospitals, community hospitals, small and critical access hospitals, physician practices, clinics and device manufacturers nationwide..

Chargemaster

The fuel of the revenue engine

Thousands of lines of information. Hundreds of different code types. The ability to maintain, update and synchronize every piece of information accurately and on time. There's a huge amount riding on the efficiency of your chargemaster.

Partner with Panacea and we can dig deep into your chargemaster and processes to identify inconsistencies and hidden revenue. Through a combination of deep industry experience and sophisticated analytic software, we'll pinpoint the items that could affect your revenue and compliance. Then, we'll guide you to the empowering chargemaster-optimizing solutions that protect revenue, improve workflow, provide timely research tools and improve processes.



Strategic pricing

Create defensible pricing

Whether you are navigating increased scrutiny on your charges from new pricing transparency regulations or increased consumerism from your patients, Panacea can help your organization reduce risk by ensuring that your pricing strategy is developed on a rational and defensible basis rooted in cost, market data or a combination of the two through a hybrid approach.

Partner with Panacea and take advantage of our smart software that can help you develop multiple pricing scenarios in a matter of seconds, aiding the management of your organization's pricing strategy to achieve optimum net operating revenue while staying compliant and transparent.

Auditing, Compliance and Clinical Documentation Improvement

Keep the foundation of revenue integrity accurate and consistent

As financial scrutiny intensifies and regulations become more complex, the need for accurate auditing and compliance becomes ever more critical.

Partner with Panacea and take advantage of our auditing, compliance and clinical documentation improvement services and tools. We'll examine the quality of your documentation and the accuracy of coding for your organization's inpatient, outpatient, practitioner and specialty areas, turning data into knowledge and ensuring that audits are focused on areas with the most opportunities – and the greatest risk.

We can help you minimize third-party reviews and secure accurate payment and reimbursements. Plus, improved clinical coding means more accurate and compliant charge capture which, in turn, can significantly increase revenue and decrease risk.



Pharmacy compliance and revenue

Ensure it's accurate, transparent and defensible

Missing drugs. Incorrectly coded drugs. Charge capture inefficiencies. Your pharmacy has the potential to lose millions of dollars in revenue. And with multiple subsets of drugs and huge variations in costs and mark-ups, the risk of bad publicity is just as prevalent.

Partner with Panacea and we will undertake a thorough review of your pharmacy chargemaster along with your charge capture processes to ensure that codes and costs are accurate, current, compliant – and all in one place. Our tools can review and maintain your formulary on an ongoing basis, ensuring that all information is integrating new data and producing regular audits as you improve your pharmacy revenue and develop defensible best practice drug pricing.

Revenue integrity

Find missed opportunities to enhance net revenue

Missed charges. Missing or improper codes. Under coding or over coding. Inefficient charge capture can have a dramatic and damaging effect on your net revenue.

Partner with Panacea and, through a combination of our personal expertise and smart software, we can quickly analyze large data sets – even at detailed bill level – to establish missed and inaccurate billing opportunities. We can uncover at-risk revenue and even unknown problem areas, significantly improving charge capture and revenue integrity.

Educational resources

Grow a team that's ready for success

Consistent and continuous revenue cycle improvement ultimately depends upon your staff – their knowledge of revenue cycle components, their appetite for professional growth and their commitment to your organization's financial optimization.

Partner with Panacea for the educational resources you need to ensure your team is prepared for today's challenges. We will start by carefully evaluating your team's unique needs and learning styles, and then develop tailored, results-oriented education programs that maximize investment.

In addition, we can educate your people to be medical assistants, pharmacy technicians and even coders with individualized learner and career paths that keep team members focused, motivated and loyal.

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Call 1-866-926-5933 to speak with a sales representative.



Panacea Healthcare Solutions, Inc., is a Career Step company.

Career Step is an Inc. 5000 company with total revenues of \$64M and over 160 employees across offices in Minnesota, New Jersey, Florida and Utah. Career Step manages Panacea Healthcare Solutions, Inc., as an independent brand and entity within the Career Step Professional Training division.

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Ask about Panacea’s HFMA peer-reviewed solutions – Hospital Zero-Base Pricing, ComparativeHealthData.com and Unit Cost Estimator.



*HFMA staff and volunteers determined that this product has met specific criteria developed under the HFMA Peer Review Process. HFMA does not endorse or guarantee the use of this product.

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