



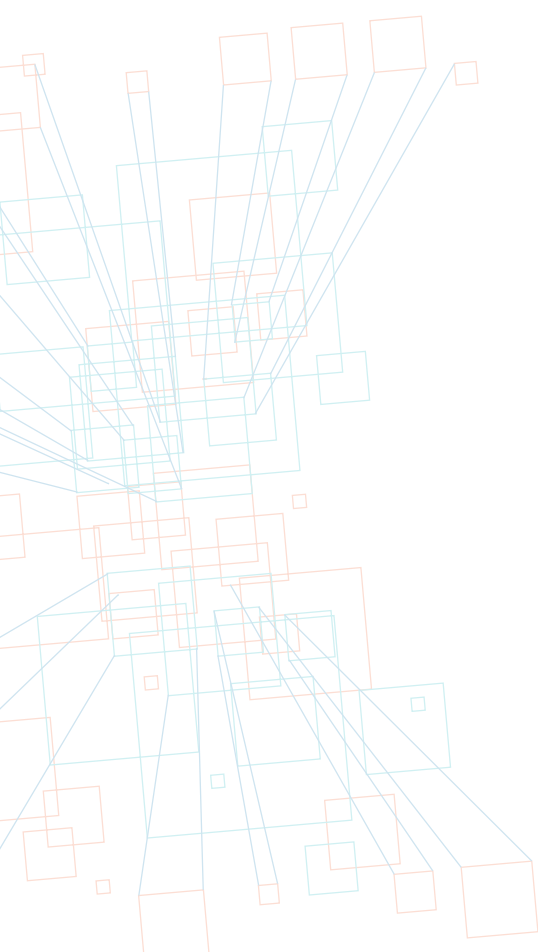
# Coding Compliance Reviews and Education Services

Payer strategies are evolving fast, and healthcare organizations must be able to mitigate risk and exposure while making the most of revenue opportunities. Panacea can help you ensure correct and compliant coding to achieve these goals.

## Panacea's Unique Approach

After decades of experience, Panacea has developed a unique approach to compliance reviews that enables you to be completely confident that you are driving down risk and meeting your compliance goals. This is our process:

- Evaluate your team's coding and documentation skills
- Identify high-risk cases and ensure focused reviews by understanding the risks
- Complete the reviews using our proprietary tools
- Report on findings and recommendations
- Establish education plans to mitigate negative performance



Evaluating your team's coding and auditing skills helps determine how they can further improve their coding and documentation skills, and provides insight into areas that may need particular attention in a review.

## Step 1: Assessing Your Team's Skills

Panacea's consultants assess your teams' skills in the areas of CPT®, ICD-10-CM, and ICD-10-PCS as well as several specialty areas including E&M, interventional radiology, and cardiology. Evaluating your team's coding and auditing skills helps determine how they can further improve their coding and documentation skills, and provides insight into areas that may need particular attention in a review.

## Step 2: Processing Cases to Identify Risk and Focus

Panacea's proprietary rules-based audit software, **I10 Focus**, flags specific cases that have a high probability of being problematic for auditing. Panacea's expert consultants then perform the review—with particular focus on those areas of risk—capture the results, and communicate the findings.

## Step 3: Complete Coding Review

Our expert consultants will analyze an agreed-upon number of flagged medical records to assess the diagnosis and procedure code selections for the appropriate area. During this process, we will work closely with you to determine which other components should be analyzed for different clinical areas.

## Step 4: Reporting

Once the review has been completed and the results collected, the Panacea consultants will provide a report with preliminary results, giving the client an opportunity to provide additional documentation prior to finalization of the findings. Once finalized, Panacea will present the findings in an exit conference summary meeting with administration and appropriate teams to discuss findings and recommendations. Once the exit conference is completed, Panacea will deliver a final written report that includes accuracy rates (overall and by coder/provider), overall findings, trends, and recommendations, as well as a rebill log if appropriate.

## Step 5: Educational Options

To help you get the most value out of your review, our expert consultants do more than uncover risk areas and coding improvement opportunities; we continue to collaborate with you to improve your team's skills.

We will design educational plans that pinpoint the problem areas identified during the reviews. We then create a customized education plan that can include online or onsite education in group or one-on-one sessions.

## Benefits\*

- ❑ Optimize reimbursement
- ❑ Identify improvements for key processes and areas
- ❑ Identify reasons for denials and risk areas
- ❑ Link medical necessity of services to coding accuracy
- ❑ Ensure queries meet compliance guidelines
- ❑ Improve queries for conciseness and clarity
- ❑ Achieve 95% coding accuracy for individual coders

*\*Benefits vary based on type of service performed*

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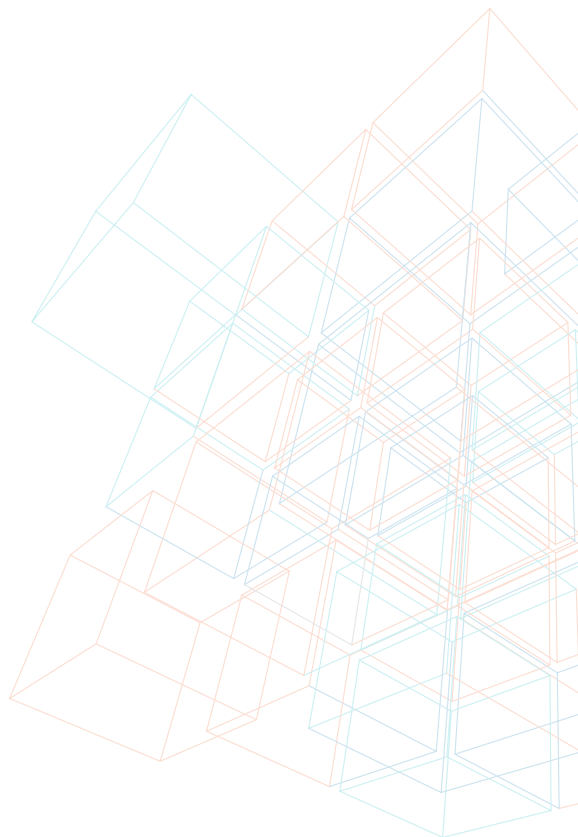
## Targeted Reviews + Education = Big Impact

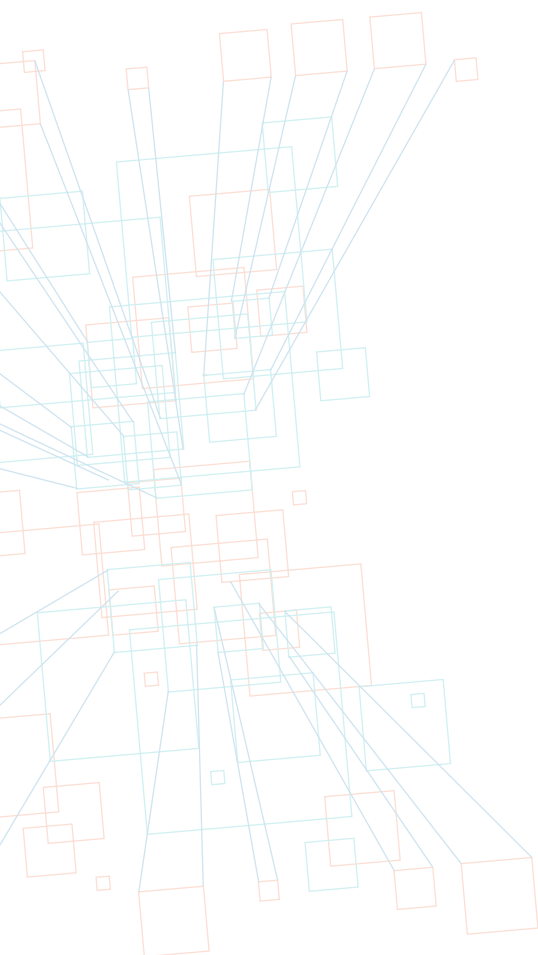
With targeted reviews and education, a large health system in New York was able to take coding accuracy rates for congestive heart failure, pulmonary hypertension, COPD, acute respiratory failure, sepsis, and malnutrition from 73-82% to 96-97% in just six months.

This health system saw immediate benefit from taking a focused audit approach looking for error-prone areas and then following it up with targeted education to improve their results. You can too.

***Talk to a Panacea sales representative today to schedule your compliance review.***

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